

Press Release

October 20, 2010

Expansion of the distribution and after-sales service network in Spain completed.

MECMAN Industrial, S.L. to represent Sumitomo (SHI) Demag in Spain

The manufacturer of injection moulding machines Sumitomo (SHI) Demag of Schwaig/Germany will be represented in Spain by Mecman Industrial, S.L. from now on. The exclusive agency agreement covers the distribution and after-sales service of injection moulding machines in Spain, and will become operative with immediate effect.

During the crisis in the polymer processing industry, Sumitomo (SHI) Demag has further strengthened its distribution and after-sales service networks in Spain. Through the merger with Mecman in Sentmenat, Barcelona, a partner has been found who has earned itself an outstanding reputation in the field of engineering services for decades. The owner-managed company by the name of Mecman has a workforce of more than 40 employees and can rely on extensive knowledge in the field of automation engineering and the design of machinery and equipment. Mecman operates its own machining workshop, and is specialized in performing even the most complex work on site at the customer's premises. Customers include major corporations and medium-sized companies from sectors such as the automobile industry, the packaging or medical engineering sectors. The intention behind this move is to support the current customer base

through a reinforced team of experts on site. In addition to support of the injection moulding machines business, Mecman is also competent to deal with any engineering issues that may arise in an injection moulding workshop, specifically with regard to the servicing or maintenance of resources or means of production.

"These are the best conditions for a competent and promising cooperation with Mecman", Christian Renners, the Chief Marketing Officer at Sumitomo (SHI) Demag, says happily. With this strategic reorientation, Sumitomo (SHI) Demag intends to go in for more canvassing on the Spanish market again. Mecman will offer the whole range of services that have been rendered by Sumitomo (SHI) Demag Plastics Machinery, S.L. previously.

Some experienced staff has already been taken over from the subsidiary company of Sumitomo (SHI) Demag, which had been shut down in July 2010, with a view to acquiring the required specific know-how.

Sumitomo (SHI) Demag Plastics Machinery GmbH

Sumitomo (SHI) Demag has sustainably shaped the plastics industry from the very beginning. Being specialized in injection moulding machines for polymer and plastics processing, Sumitomo (SHI) Demag and its Japanese parent company are among the leading players in this sector globally.

At four production bases in Germany, Japan and China, more than 3,000 employees develop and produce a range of all-electric, hybrid or hydraulic injection moulding machines with clamping forces from 180 kN through 20,000 kN. Through its complete distribution

and servicing networks in all industrialized regions of the world, Sumitomo (SHI) Demag is well represented globally. In addition to injection moulding machines, Sumitomo (SHI) Demag offers its customers competent solutions for their specific requirements, from financing via technology or process development, including complete automation systems, to customized servicing and maintenance concepts.

Contact

Jordi Pareras Méndez
Mecman Industrial, S.L.
Avda. Principal, 41
Pol. Ind. "Can Clapers"
08181 Sentmenat (Barcelona)
Phone +34 902 882 778
Facsimile +34 902 882 779
E-Mail: jpareras@mecman.es

Stefanie Lauterbach, Marketing
Sumitomo (SHI) Demag Plastics Machinery GmbH
Phone +49 911 5061-2915
Facsimile +49 911 5061-750
E-Mail: Stefanie.Lauterbach@dpg.com