

Press release
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Sumitomo (SHI) Demag Plastics Machinery joins up
with new partner

Agency change in the Benelux countries

Sumitomo (SHI) Demag Plastics Machinery GmbH, Schwaig, has had a new partner for sales and service in the Benelux countries since mid-September 2012. The new agency of Thiele & Kor Plastics Machinery B.V. has acquired knowledge of the sector over many years and is seamlessly taking on all customer interests.

The company of Thiele & Kor Plastics Machinery B.V., based in Nieuwegein, Netherlands, has taken on the sales and service business of the injection moulding machine manufacturer in the markets of Belgium, the Netherlands and Luxembourg since mid-September 2012. The Managing Directors of Thiele & Kor, Riekus Thiele and Jan Eiko Kor, have decades of experience in both sales and service and maintenance work. Rolf Zimmermann, General Manager, Sales with Sumitomo (SHI) Demag, emphasises: "With Thiele & Kor, we have found the best possible partner who is extremely well known to processors in the Benelux countries and has the technical skills required. Thiele & Kor will therefore continue to provide us and our customers in the Benelux countries with an optimum level of support."

**Sumitomo (SHI) Demag Plastics Machinery GmbH:
company profile**

Sumitomo (SHI) Demag has lastingly shaped the plastics industry from the very beginning. Being a specialist for injection moulding machines for polymer processing, Sumitomo (SHI) Demag and its Japanese parent company are among the leading companies in this sector globally. The Japanese-German company was formed in the spring of 2008 by merging the injection moulding activities of Sumitomo Heavy Industries (SHI) and those of Demag Plastics Group.

The global development and production network of Sumitomo Heavy Industries and Sumitomo (SHI) Demag consists of four plants in Japan, Germany and China with more than 3,000 employees. The product portfolio encompasses all-electric, hydraulic and hybrid injection moulding machines with clamping forces of between 180 and 20,000 kN. With over 100,000 machines installed, Sumitomo (SHI) Demag is present in all important markets throughout the world.

With more than 5,000 machines sold each year, the Plastics Machinery Business of Sumitomo Heavy Industries counts as one of the largest Global manufacturer of injection moulding machines.

The main Sumitomo plant in Chiba produces machines with low and medium clamping forces. Around 95 % of all machines supplied by Japan have an all-electric drive.

The main Demag facility in Schwaig/Germany focuses on the hydraulic Systec and the hybrid high performance, high-speed EI-Exis machines.

Recognising the increasing importance of electric drive technology for injection moulding machines, Sumitomo (SHI) Demag has expanded the former Demag factory in Wiehe/Germany into an international centre of competence for electric machines. Thanks to the new production capacities, Wiehe now supplies all electric injection moulding machines worldwide with its IntElect series with clamping forces up to 4,500 kN and also the hydraulic Systec series with clamping forces of up to 1,200 kN.

Sumitomo (SHI) Demag continues to operate the former Demag plant in Ningbo/China which has been active since 1998. Since 2007 the subsidiary located there, Demag Plastics Machinery (Ningbo) Co., Ltd, had its own, newly built plant and after reaching full capacity, moved to a larger factory with a production area of 11,000 sqm. Injection moulding machines from the Systec C product line with clamping forces of between 500 and 10,000 kN are produced here for Asian markets.

In addition to injection moulding machines, Sumitomo (SHI) Demag offers customised and standardised systems for the automated handling of moulded parts, technical solutions for special applications in process engineering, tailor-made service concepts and various forms of financing for investments in injection moulding machines.

With its seamless sales and service network of subsidiaries and representations, Sumitomo (SHI) Demag is present in all major industrial markets.

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COO Shaun Dean, Sumitomo (SHI) Demag, Jan Eiko Kor and Riekus Thiele, both Thiele & Kor, and Rolf Zimmermann, Christian Renners as well as Arthur Kramer from Sumitomo (SHI) Demag (from left) seal the change in agency work.

Photo: Sumitomo (SHI) Demag